

Date : 10 February 2021

Oref : 2020AD(la0124xr)

## VALUATION

### BAVARIA 36

**At Kalamata 01/2021**

IN accordance with instructions received from CLIENT representing COMPANY, the undersigned performed a pre-purchase survey on the following yacht on 11/01/2021 and provides a valuation as follows.

#### 1. General Particulars

Name	: BAVARIA 36	Flag	: Germany
LOA	: 10.90m	Reg. Port	:
Beam	: 3.67m	Official No.	:
Draught	: 1.95m	CE	: Category A
Status	: Private Yacht	HIN No.	: DE-BAVA0000A313
Type	: Sloop	Call Sign	: 00000
Builder	: Bavaria Yachtbau	MMSI	: 000000000
Model	: Cruiser 36	Engines	: Volvo Penta D1-30 28.4hp
Built	: 2012	Cabins	: 2
Hull	: GRP	Toilets	: 1

MCA Code  
Small Craft Examiner (RYA)British Marine Surveyors Europe  
Member

**2. General Limitations of Valuation**

*The valuation is based on current market data. Future market conditions cannot be anticipated and depend on the actual boats for sale, the sellers intentions and the number of buyers and their intentions. For fast sale a discount will usually be required.*

*The valuation is unsuitable for use as an investment promotion.*

*The valuation is prepared for the named clients and their insurers.*

*The survey work was performed in accordance with standard terms and conditions which are available at the following link : <http://www.walshsurveyor.com/terms.pdf>*

**3. Contact Details****Potential Buyer**

CLIENT

CLIENT

CLIENT

**4. Valuation**

In order to provide valuation market research was made into same model/year for sale on the internet marketplaces. The following listings were found.

Model	Year	Location	Listing price EUR
Bavaria Cruiser 36	2012	Croatia	78,741 (Adjusted to have no VAT)
Bavaria Cruiser 36	2012	Malaysia	74,509
Bavaria Cruiser 36	2013	Germany	74,166 (Adjusted to have no VAT)
Bavaria Cruiser 36	2012	Germany	73,166 (Adjusted to have no VAT)
Bavaria Cruiser 36	2012	Croatia	69,800
Bavaria Cruiser 36	2013	Greece	60,000
Bavaria Cruiser 36	2013	Greece	55,000

The price range was 55,000 – 78,741 EUR. The average price was 69,340 EUR and this is considered to be the market value of the subject yacht with VAT not paid.



William Walsh

Yacht Surveyor

Member of British Marine Surveyors Europe

RYA Commercial Yacht Inspector MCA Code and Tonnage Measurer